Dr. Sulaiman Al Habib Medical Services Group (HMG)

2Q2022 First Look

Growth Continues in All Group Segments						August 10, 2022	
Upside to Target Price Expected Dividend Yield Expected Total Return	(9.1%) 1.6% (7.5%)		Rating Last Price 12-mth target		Neutral SAR 214.60 t SAR 195.00		
НМС	2Q2022	2Q2021	Y/Y	1Q2022	Q/Q	RC Estimate	
Sales	2,014	1,751	15%	1,991	1%	2,051	
Gross Profit	671	551	22%	659	2%	672	
Operating Profit	415	340	22%	422	(2%)	423	
Net Profit	398	325	22%	391	2%	398	

(All figures are in SAR mln)

- For 2Q2022, HMG's revenues rose by +15% Y/Y and +1% Q/Q to reach SAR 2.0 billion. The yearly growth was
 largely driven by an improvement in the hospital segment (as a result of the increase in both numbers of
 patients and in occupancy for inpatient beds and outpatient clinics). Similarly, Pharmacy segment sales
 growth was due to the rise in the number of patients.
- Gross profit was up by +22% Y/Y and +2% Q/Q reaching SAR 671 million. Consequently, the gross margin witnessed an expansion to 33.3%, compared to 33.1% in the previous quarter and 31.5% in 2Q2021.
- On the operational side, HMG announced its plans to construct and operate a new hospital in Tabuk, along with signing a Memorandum of Understanding (MoU) with the Ministry of Health and Direct Investment Fund of the Republic of Uzbekistan.
- Net income was reported at SAR 398 million, up by +22% Y/Y and +2% Q/Q, matching our forecast, as a result
 of the growth in all group segments. The Board of Directors recommended a cash dividend of SAR 0.86 per
 share for 2Q2022. We revise our target price to SAR 195.00 per share, but maintain a Neutral rating.

Muhammad Faisal Potrik muhammed.faisal@riyadcapital.com +966-11-203-6807 Rawabi A. Al Mutaywia rawabi.al.mutaywia@riyadcapital.com +966-11-203-6805

الرياض المالية riyad capital

Market Data			
52-week high/low	SAR 230.0/148.0		
Market Cap	SAR 75,110 mln		
Shares Outstanding	350 mln		
Free-float	24.22%		
12-month ADTV	201,196		
Bloomberg Code	SULAIMAN AB		



Stock Rating

Buy	Neutral	Sell	Not Rated
Expected Total Return Greater than +15%	Expected Total Return between -15% and +15%	Expected Total Return less than -15%	Under Review/ Restricted

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

Riyad Capital is a Saudi Closed Joint Stock Company with Paid up capital of SR 500 million, licensed by the Saudi Arabian Capital Market Authority NO.07070-37. Commercial Registration No: 1010239234. Head Office: Granada Business Park 2414 AI-Shohda Dist. – Unit No 69, Riyadh 13241 - 7279 Saudi Arabia. Ph: 920012299. The information in this report was compiled in good faith from various public sources believed to be reliable. Whilst all reasonable care has been taken to ensure that the facts stated in this report are accurate and that the forecasts, opinions and expectations contained herein are fair and reasonable. Rivad Capital makes no representations or warranties whatsoever as to the accuracy of the data and information provided and, in particular, Riyad Capital does not represent that the information in this report is complete or free from any error. This report is not, and is not to be construed as, an offer to sell or solicitation of an offer to buy any financial securities. Accordingly, no reliance should be placed on the accuracy, fairness or completeness of the information contained in this report. Rivad Capital accepts no liability whatsoever for any loss arising from any use of this report or its contents, and neither Rivad Capital nor any of its respective directors, officers or employees, shall be in any way responsible for the contents hereof. Riyad Capital or its employees or any of its affiliates or clients may have a financial interest in securities or other assets referred to in this report. Opinions, forecasts or projections contained in this report represent Riyad Capital's current opinions or judgment as at the date of this report only and are therefore subject to change without notice. There can be no assurance that future results or events will be consistent with any such opinions, forecasts or projections which represent only one possible outcome. Further, such opinions, forecasts or projections are subject to certain risks, uncertainties and assumptions that have not been verified and future actual results or events could differ materially. The value of, or income from, any investments referred to in this report may fluctuate and/or be affected by changes. Past performance is not necessarily an indicative of future performance. Accordingly, investors may receive back less than originally invested amount. This report provides information of a general nature and does not address the circumstances, objectives, and risk tolerance of any particular investor. Therefore, it is not intended to provide personal investment advice and does not take into account the reader's financial situation or any specific investment objectives or particular needs which the reader may have. Before making an investment decision the reader should seek advice from an independent financial, legal, tax and/or other required advisers due to the investment in such kind of securities may not be suitable for all recipients. This research report might not be reproduced, nor distributed in whole or in part, and all information, opinions, forecasts and projections contained in it are protected by the copyright rules and regulations.

> الرياض المالية riyad capital